

# GREG BARTHOLOMEW

*Partner*

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## BROKER PROFILE

### EXPERIENCE

One of the partners and owners of Hayes Commercial Group, Greg Bartholomew has been actively involved in the Santa Barbara commercial real estate market since 1992. Over the past 24 years, Greg has been directly involved in more than 725 transactions, totaling more than \$7.6 million square feet and \$775 in transaction volume. He is one of the most productive commercial brokers on the South Coast.

Greg's expertise is based around landlord and tenant representation, using his knowledge of the market and experience with long-term clients for lease negotiations. He consistently represents many of the area's large office and R&D properties. In addition, several of the region's publicly-traded firms and private companies trust Greg to represent them in their commercial real estate ventures. Greg is also proactive in representing many local non-profit businesses.

Together with his wife, Jane, and their three children, Greg resides in Santa Barbara. He is very active in local philanthropic activities through his roles as a Trustee of the Scholarship Foundation of Santa Barbara, a Trustee of Laguna Blanca School, as well as his Fellowship with the Santa Barbara Foundation.

### PROFESSIONAL TIMELINE

**2009 - Present:** Hayes Commercial Group, Partner  
**1992 - 2009:** Pacifica Commercial Realty, Associate Vice President  
**1990 - 1992:** Pacifica Property Management, Property Manager

### EDUCATION

Greg graduated with a BS in economics from Bates College, Lewiston, Maine.

### NOTABLE CLIENTS & TRANSACTIONS

**Sonos** represented in more than 150,000 sf office/R&D space in more than ten transactions

**Santa Barbara Asset Management** represented in more than six transactions, totaling more than 25,000 sf of office space

**FLIR** brokered purchase of 180,000 sf facility, the largest South Coast transaction of 2010, plus more than 100,000 sf of leasing assignments

**Santa Barbara Business Center** exclusively represented this project for over 20 years, completing more than 100,000 sf of leasing

**SBA Associates** 50,000 sf of leasing for this Goleta landlord

**GE** represented in multiple lease transactions in Goleta

**Fidelity National Title** represented in more than 20 local transactions

**Freitas Building** completed more than 50,000 sf of leasing over the past 20 years

**Castilian Technical Center** completed over 200,000 sf of leasing in this Goleta office/R&D project

**HRC, LLC** represented this partnership for over 15 years and completed in excess of 50,000 sf of leasing in this project in Goleta

**801 Garden Street/FBK Investments** completed more than 30,000 sf of office leases for this client in 2015 & 2016

**Santa Barbara Industrial Park** exclusively represented this project for over 20 years, completing more than 100,000 sf of leasing

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