

# DYLAN WARD

## Broker Associate

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## BROKER PROFILE

### EXPERIENCE

Dylan Ward has been actively involved in the leasing and development of commercial real estate since 2006. A native of Santa Barbara, Dylan combines local knowledge with business and investment savvy earned managing large-scale commercial projects throughout California. He has completed more than 205 transactions on the South Coast since the beginning of 2015, with a combined value over \$84 million.

Prior to joining Hayes Commercial Group, Dylan focused on the development and repositioning of retail properties throughout California as a project manager with Watt Companies and MPA, Inc. Dylan's background in commercial real estate development and construction management provides him with a unique ability to recognize development and repositioning opportunities.

While he enjoyed the challenges and successes of completing complex projects with firms in the Los Angeles area, Dylan missed the unique lifestyle of his hometown and moved back to Santa Barbara in 2014.

### PROFESSIONAL TIMELINE

**2014 - Present:** Hayes Commercial Group, Broker Associate  
**2012 - 2014:** MPA, Inc - Project Manager  
**2006 - 2012:** Watt Companies, Project Manager  
**2005 - 2006:** Coldwell Banker, Broker Associate

### EDUCATION

Dylan graduated with a B.A. in Psychology from the University of California at Santa Barbara.

### AFFILIATIONS

- PATH of Santa Barbara (formerly Casa Esperanza) Advisory Board Member
- Awarded the "40 Under 40" honor for the tri-county area by the *Pacific Coast Business Times*.

### NOTABLE CLIENTS & TRANSACTIONS

- 1145 Eugenia Pl, Carpinteria** represented the buyer of this 24,772 sf class A multi-tenant office building on 1.59 acres
- 200 N La Cumbre Rd, Santa Barbara** represented the Santa Barbara Housing Authority in purchasing this site for future development
- 4880 Colt St, Ventura** represented the tenant, Skate One Corp/Powell Skateboards, in leasing 71,845 sf of industrial space
- 6416 Hollister Ave, Goleta** represented the seller of this prominent 60,000 sf commercial site
- 212 Cottage Grove Ave, Santa Barbara** represented the seller of this 4,000 sf mixed use building near downtown Santa Barbara
- 320-322 E Cota St, Santa Barbara** represented the seller of these two industrial/retail properties at near-record setting prices
- 1209 State St, Santa Barbara** represented all parties in the sale of this 5,900 sf office and retail building in downtown Santa Barbara
- 519 Garden St, Santa Barbara** represented the seller of this industrial/office property at a near-record setting price
- 631 Chapala St, Santa Barbara** represented the buyer in purchasing this 4,200 sf office/retail building near Paseo Nuevo Mall
- 306 E Cota St, Santa Barbara** represented the seller in the sale of this 8,276 SF industrial property
- 1330 Cacique St, Santa Barbara** represented the buyer in the purchase of this 5,500 sf office building

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