

CAITLIN MCCAHERILL

Broker Associate

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BROKER PROFILE

EXPERIENCE

Caitlin McCahill has earned a reputation for attention to detail, market knowledge and exceptional client service for both corporate and family-run clientele. She has successfully represented clients throughout the South Coast in the leasing and sales of commercial property, including office, retail, industrial, and land. She completed 86 commercial transactions in 2016 & 2017.

Caitlin has been a central member of the Hayes Commercial team since 2008, learning the industry as listing and transaction coordinator and market researcher prior to becoming a full-time agent in 2015. While still at UCSB she learned the inner workings of running a business in the Technology Entrepreneurship Program through the College of Engineering. This versatile background adds depth to her advice and analysis, while enhancing her ability to navigate complex transactions and effectively market her listings.

Caitlin is an active volunteer and recently helped raise \$150k to support local at-risk youth through the Junior League of Santa Barbara, for which she sits on the Board of Directors. In her leisure time, Caitlin can be found playing beach volleyball or on her way to Mammoth Mountain.

PROFESSIONAL TIMELINE

2015 - Present: Hayes Commercial Group, Broker Associate
2012 - 2015: Hayes Commercial Group, Agent/Transaction Coordinator
2008 - 2012: Hayes Commercial Group, Office Manager

EDUCATION

Caitlin graduated from the University of California, Santa Barbara with a B.A. in Communications and completed the Technology Entrepreneurship Program through the College of Engineering.

AFFILIATIONS

- Junior League of Santa Barbara, Board of Directors
- Consultant to Womens Economic Ventures (WEV)
- Contributor to UCSB First

NOTABLE CLIENTS & TRANSACTIONS

El Centro Group, LLC represented owner in \$8M sale of office/retail in downtown Santa Barbara

Winn Family Trust represented investor in purchase and sale of \$8M in local real estate

Carrillo Professional Building, LLC represented owner in \$3.7M sale of office property in downtown SB

Beiman Family represented local investors in 1031 Exchange purchase of 40,000 SF warehouse property

Mesa Lane Partners handle leasing of investor/developer's local properties in Santa Barbara

Padaro Beach Village represented owner in retail leasing totaling 4,000 SF in beachside center

CA Ventures represented institutional student housing developer in retail leasing near UCSB

Dill Family Trust handle sales and leasing for investors in Santa Barbara and San Luis Obispo

Baker Bradford Holdings represent owner in leasing office, industrial and retail properties in Carpinteria

Rametto Company represent local investment group in their office and retail leasing, including 20 leases in the past 24 months

Alisos Investment Company represent local owner in leasing office property downtown

Seavees represented footwear designer in leasing headquarters in downtown Santa Barbara

Acroamatics relocated Goleta-based telemetry systems company to office/warehouse property

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