

KRISTOPHER ROTH

Partner

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BROKER PROFILE

EXPERIENCE

As a Partner with Hayes Commercial Group, Kristopher specializes in the sale and leasing of commercial and investment properties. His comprehensive understanding of complex transactions, in-depth knowledge of market data and trends, and talents in the marketing of commercial properties ensure his clients receive the highest quality representation possible.

Kristopher has been active in commercial real estate across the South Coast since 2003. He has been instrumental in deals spanning the entire spectrum of commercial real estate, successfully representing both local and national clients. Kristopher is among the most active brokers in the region and received the Pacific Coast Business Times 40 Under 40 Award in 2013 and consistently receives Costar's PowerBroker awards.

Before entering the commercial real estate field, Kristopher was a part of UBS/PaineWebber's Specialized Equity Transaction Group. Kristopher has been able to thrive in the team environment at Hayes Commercial Group through his commitment to service and integrity, his understanding of the commercial and capital markets, and his skill in both analytical and creative approaches to the deal process.

PROFESSIONAL TIMELINE

2015 - Present: Hayes Commercial Group, Partner
2008 - 2015: Hayes Commercial Group, Broker Associate
2005 - 2008: Leuder Hayes Commercial, Broker Associate

EDUCATION

Kristopher has been in the Santa Barbara community for over 25 years, graduating with a B.A. in Business Economics with an Emphasis in Accounting from the University of California at Santa Barbara.

NOTABLE CLIENTS & TRANSACTIONS

Daketta Pacific & Erfolg Properties Over \$99M in purchases and sales in 10 transactions

JR Family Trust Over \$40M in purchases and sales in 6 transactions

Thomas E Luria Over \$33M in purchases and sales in 7 transactions

Winn Family Trust Over \$15M purchase and sales in 4 transactions

MBA Investments Over \$17M in two sales transactions

AXA Investments \$13M sale of historic office/retail in Montecito Upper Village

SOMO SB LLC Purchases totaling over \$12.7M assemblage of retail/land in Santa Barbara Funk Zone in 3 transactions

AXXCSS Investments \$12M sale of 2 office/industrial buildings totaling 75,000 SF

Fairview Shopping Center Handle leasing at one of the South Coast's only Power Centers with over 215,000 GLA

30 S La Patera Ln Handle leasing for the largest industrial building in Goleta with over 180,000 GLA

Riviera Business Park Handle leasing at one of Santa Barbara's most historic office parks with over 90,000 GLA

924 Anacapa St Handle leasing at The Julia, one of downtown Santa Barbara's highest profile office buildings with over 40,000 GLA

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