

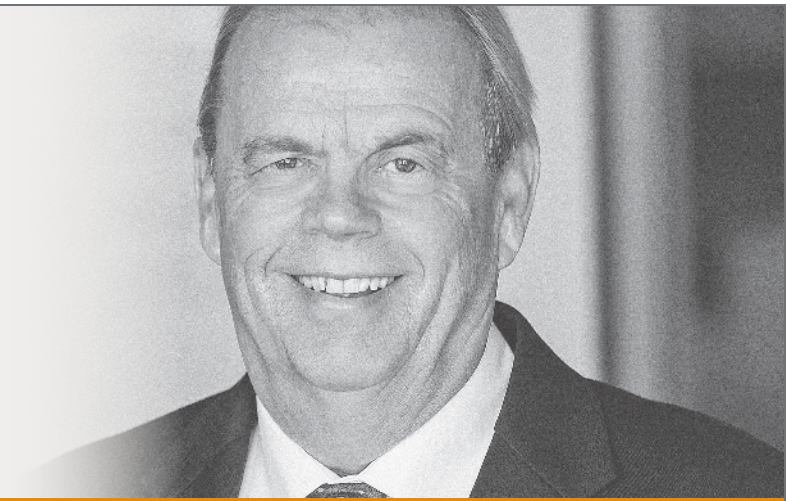
# DAN MOLL

**Partner Emeritus**

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## BROKER PROFILE

### EXPERIENCE

Dan Moll, one of the founding partners of Hayes Commercial Group, has represented clients in every type of commercial real estate transaction, including industrial, medical, office, R&D, retail, and apartments, and has been part of many of the area's largest transactions. Dan's professionalism is widely known in the area, as attested by the many referrals received from professional groups such as law firms, accountants, property managers, and property owners and tenants who value his win-win approach to commercial real estate.

Experience, knowledge of the market, and being well-connected in the community are keys to Dan's success. With more than 40 years of experience in commercial real estate and having completed more than 1,000 commercial real estate transactions, Dan can give his clients the security that their best interests will be managed in a professional manner, as anticipation and attention to detail are emphasized.

Dan has earned a very loyal client base, with some relationships extending more than 30 years. In addition, Dan has been active in local non-profits. He and his wife Rosemary have four adult children and many grandchildren.

### PROFESSIONAL TIMELINE

**2023 - Present:** Hayes Commercial Group, Partner Emeritus  
**2008 - 2023:** Hayes Commercial Group, Founding Partner  
**2006 - 2008:** Leider Hayes Commercial, Partner  
**1999 - 2006:** Pacifica Commercial Realty, Broker  
**1984 - 1999:** Sunset Company / Prudential, Broker

### EDUCATION

Augustana College, Psychology & Sociology, Sioux Falls, SD

### NON-PROFIT AFFILIATIONS (PRESENT & FORMER)

- Children Abuse Listening Mediation (CALM) Board President
- Girls, Inc. Board Member
- Rape Crisis Center Officer/Board Member
- YMCA Officer/Board Member

### NOTABLE CLIENTS & TRANSACTIONS

**Caldwell Trust** 30-year client with over 70 leases, 6 sales

**Baker Bradford** 20-year client with over 20 leases, including one of the largest industrial leases ever in Carpinteria

**Mike Rider** JM Development sold 12 acres in Lompoc, 100,000 sf industrial/office

**Tom Kaljian** 15-year client, 26,000 sf office building in Santa Barbara

**Kim McGuire** Arrellaga Land Partners, 15-year client, medical/office

**TWP** sold 17,000 sf industrial/office building in Santa Barbara

**Charles Logue** numerous 1031 exchange sales and leasing

**Britt Merrick** senior pastor, Reality Church of Carpinteria, 20,000 sf lease

**Walmart** sold 26 acres of land, first Walmart in California

**Morris Sobhani** 25-year client

**Volentine Family Trust** 20-year client

**PathPoint** 15-year non-profit client

**Thom Vernon** sold 70,000 sf mixed-use property in Carpinteria

**Scheeff Family** 25-year clients

**Lucca Antiques** lease of 37,000 sf building complex

**Plan Member Services** 15-year client, 26,000 sf office building

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