

# CHRISTOS CELMAYSTER

*Partner*

T. 805.898.4388 | M. 805.729.2912

christos@hayescommercial.com

lic. 01342996



## BROKER PROFILE

### EXPERIENCE

Christos Celmayster was born and raised in Santa Barbara and has been selling and leasing investment and commercial real estate in the greater Santa Barbara area since 2002. Christos has quickly built a reputation for integrity, deal production, and superior client service. His unique breadth of real estate experience ranges from commercial investment sales, multifamily sales, development sales, to large office and industrial leasing.

Prior to commercial real estate, Christos worked for one of the nation's largest syndicators of tax credit equity for the affordable housing industry. This real estate experience, coupled with his degree in real estate finance, assists his clients in their investment and leasing decisions. Christos is a proactive agent with expertise and peripheral vision that ensures his clients' needs are effectively and expeditiously satisfied.

Christos has been involved in the sale of 358 apartment/rental units, over 600 to-be-constructed units/homes, and the sale or leasing of more than 1,000,000 square feet of commercial space with a total value exceeding \$300 million.

### PROFESSIONAL TIMELINE

**2015 - Present:** Hayes Commercial Group, Partner  
**2009 - 2015:** Hayes Commercial Group, Associate  
**2006 - 2009:** Pacifica Commercial Realty, Associate  
**2002 - 2006:** RE/Max Commercial, Associate  
**2000 - 2002:** Related Capital Company, Senior Financial Analyst

### EDUCATION

Christos Celmayster graduated from California Polytechnic University in San Luis Obispo with a BA in Business Administration with a concentration in Real Estate Finance and a minor in Economics.

### AFFILIATIONS

- SBMLS, Ventura MLS, Loopnet
- SB Rental Property Association

### NOTABLE CLIENTS & TRANSACTIONS

**lynda.com** \$6.1M sale of 57,000 sf office/industrial, disposition of 12,000 sf office/industrial, plus 125,000 sf of leasing

**Ergomotion** \$2.9M purchase for headquarters, plus 40,000 sf of leasing

**Santa Barbara Land Co, LLC** \$26.7M of investment sales and leasing agent for 78,000 sf of office/industrial

**The Towbes Group** leasing agent for the 92,000 sf Riviera Business Park

**Rincon Offices, LLC** four purchases and sales of apartments and office buildings, totaling \$12M

**Karman Family** seven purchases and sales of apartments along the Central Coast

**City of Santa Barbara** presided over the City's auction sale of 20 S. Milpas St

**American Riviera Bank** hired to handle of the sale of two REOs

**People Self Help Housing** representation in the purchase of land

**1035 Cliff Dr, Santa Barbara** \$6.8M sale of 32-unit apartment

**2451 Modoc Rd, Santa Barbara** \$8.2M sale of 37-unit apartment

**1406 Garden St, Santa Barbara** \$3.6M sale of 14-unit apartment

**Key Site 30, Santa Maria** \$8.0M sale of 80-acre development property

**6300 Lindmar Dr, Goleta** \$6.9M sale of 38,000 SF office/industrial building

222 E. Carrillo Street, Suite 101  
Santa Barbara, CA 93101

805.563.2111  
HayesCommercial.com

