



LANDLORD REPRESENTATION

OUR SERVICES

LEASING SERVICES

Who do we serve? We represent landlords, tenants, and owner-users.

What types of property? All commercial property types including office, retail, industrial, R&D, and medical space.

What's our advantage? Unmatched leasing experience and market awareness to match the right space with the right tenant, often before the space comes to market.

THE HAYES COMMERCIAL GROUP ADVANTAGE

Landlords throughout the South Coast and the tri-county area rely on our market awareness and marketing acumen to maximize occupancy and income for their assets. Our unmatched knowledge of inventory, pricing and emerging tenant requirements enables us to position any space for the best leasing outcome, regardless of size.

Market Analysis — Through our database and contact network, we have the most complete picture of the tenant puzzle – who is coming, going, moving – which provides an inside track to the most likely tenants within the market.

Marketing Services — Our brokers work with our professional marketing department to craft appealing materials and campaigns to generate interest. Through direct marketing, advertising, and other tools, we will expose your space to likely tenants.

Due Diligence — We work on behalf of landlords to assess the financial reliability of potential tenants.

Disposition — We are always at your service with analysis and advice on the potential disposition of your property, should you consider selling.

NOTABLE CLIENTS & TRANSACTIONS

Bosse Commercial Properties More than 40 leases totaling 80,000 sf of office

Freitas Building Leasing representation for the past 20 years for downtown office building

Luria & Dunn More than 20 leases totaling 200,000 sf of office and industrial space

The Mill Secured 8 tenants to fully lease this adaptive re-use retail project

The Towbes Group Leasing brokerage for several Towbes properties on the South Coast

50-70 Castilian Dr 170,000 sf lease of 3 office buildings, 10 year leases

71 S Los Carneros Rd 105,000 sf lease of R&D space, 15 year lease

717 State St Paseo Nuevo retail location in downtown Santa Barbara leased within 30 days

801 Garden St Completed 5 leases to fully re-tenant this 24,522 sf office building

936 State St Corner retail space in downtown Santa Barbara leased to US Bank, 10 year lease

1165 Coast Village Rd 12 leases for this Montecito retail/office property landlord

6303 & 6307 Carpinteria Ave Three leases totaling 88,000 sf to fully lease office campus

COMMERCIAL CENTERS REPRESENTED

Hollister Business Park 299,000 sf


Santa Barbara Corporate Center 293,000 sf

University Business Center 272,000 sf

Castilian Technology Center 230,000 sf

Fairview Shopping Center 222,000 sf

6303-6309 Carpinteria Ave 118,000 sf



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