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 HayesCommercial.com
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ABOUT OUR COMPANY

Hayes Commercial Group provides leasing, sales, and investment services for all commercial property types. We have earned a reputation for integrity and results by combining our expertise with a team focus.

EXPERTISE

Averaging nearly 20 years of experience in the tri-county area, our brokers bring a wealth of knowledge to serve every client. While completing many of the largest and most complex transactions ever recorded in the area, we have earned the trust of prominent investors, businesses, and institutions.

TEAM APPROACH

Our brokers collaborate in a way that is unique in our market, allowing all Hayes Commercial clients to benefit from a deeper pool of experience and professional resources.

ANALYSIS

At Hayes Commercial we are passionate about data, because providing accurate and insightful market analysis prepares our clients to make informed real estate decisions. Reliable data takes hard work and diligence – there are no shortcuts.

MARKETING

We employ a dynamic marketing strategy that encompasses targeted media exposure through a variety of venues as well as extensive individual reach using our vast network of professional contacts. This proven approach continues to bring our clients success in their commercial real estate ventures.

NOTABLE RESULTS FROM 2015

6303-6309 Carpinteria Ave

Represented all parties in the sale of this 119,695 sf office campus. This was the highest-value commercial sale on the South Coast in 2015 and ever in Carpinteria.

801 Garden Street

Completed 5 leases to fully re-tenant this 24,522 sf office building in downtown Santa Barbara.

The Mill

Represented the landlord in securing 8 tenants and fully leasing this adaptive re-use retail property in Santa Barbara.

6307 Carpinteria Ave

Represented the landlord in leases totaling 47,381 sf, turning the office campus from 40% vacant to fully leased in 6 months.

25,000+ SF Downtown Office Building

Represented all parties in this off-market sale in the heart of downtown Santa Barbara.

450 Por La Mar Dr

Represented the owner in selling this 6-unit apartment building near East Beach.

Amazon Store

Represented Amazon in leasing a 2,751 sf retail space in Isla Vista.

7 E. Anapamu St

Represented the owner in selling this iconic downtown retail/restaurant space.

717 State St

Represented the landlord in the leasing this Paseo Nuevo retail location in Santa Barbara. The space leased within 30 days.



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